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SOLUTIONS

Hewlett-Packard Selected SYSTIMAX® Solutions to Ensure the Productivity of their Technology for their Employees

Hewlett-Packard, one of the leading suppliers of technology solutions for consumers, businesses and global organizations, with annual revenue of almost \$72 billion dollars, chose a structured cabling solution from SYSTIMAX Solutions™ for their new installations in Buenos Aires, Argentina. The SYSTIMAX® GigaSPEED® XL high-performance solution offers a complete solution for their voice and data applications.



Hewlett-Packard Argentina has three corporate buildings in the metropolitan Buenos Aires area which are located on Montañeses street, Luis María Campos street, and a third in San Isidro.

HP's objective was to provide telephone and LAN services over structured cabling in all three of their Buenos Aires buildings. In the headquarters location on Montañeses Street, the installation was done in conjunction with an overall remodelling project. In the offices at Luis M. Campos the work was completed on floors 3 to 10 and in the San Isidro location an addition was made to an existing installation.

The SYSTIMAX GigaSPEED XL Solution brings a performance level far above the standard specifications for Category 6 cabling from the communications rooms to the connection points mounted in the various floors; which means that it can easily support transmission rates up to 1 Gb/s from end-to-end in the network. In all of the projects, the decision was made to include additional material in order to permit that the structured cabling be flexible for future changes in the network.

The new cabling replaced other previously installed products, resulting in the standardization by HP for their entire cabling infrastructure to SYSTIMAX Solutions.

“SYSTIMAX Solutions completed all of the deliveries in accordance to the pre-agreed schedule despite frequent and unforeseen design and construction changes that occurred during the project. We achieved a good working relationship and flexibility both with SYSTIMAX Solutions™ and DTE, a Prestige SYSTIMAX BusinessPartner, through to the end,” commented Javier Giachino, Operations Coordinator at HP. “Overall, the SYSTIMAX Solution will bring service to 750 users.”

“All of the cabling installations were part of an over-encompassing project which included the remodeling of all three buildings and therefore integrated many different contractors in the project. In all of the schedules some delays occurred with companies working on phases before the cabling installation, which then always affected the timelines for SYSTIMAX Solutions. However, we had a more than satisfactory answer from them in order to comply with the delays and complete their deliveries on-time,” finalized Javier Giachino.

The new cabling replaced other previously installed products, resulting in the standardization by HP for their entire cabling infrastructure to SYSTIMAX Solutions. “We have experienced increased speed and reliability in this cabling solution,” added Giachino.

“HP is a leading global company and we feel very fortunate to be suppliers of the structured cabling for a project of this magnitude,” commented Ramiro Arostegui, Sales Manager for SYSTIMAX Solutions in the Southern Cone. “Bringing support to the structure of a company that does technology as its core-business was a challenge and a great achievement,” he concluded.

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