

SYSTIMAX® Solutions is the Key Ingredient in Kitchen Company's Recipe for Long-term Global Success

HTH builds on its lead in business efficiency by adding SYSTIMAX® GigaSPEED® X10D cabling to existing SYSTIMAX infrastructure



HTH Køkkener A/S is Scandinavia's largest producer of kitchens. The company, based at Ølgod, Denmark, has more than 100 sales outlets across seven European countries complemented by agents worldwide.

Since 1999, HTH's turnover has grown steadily at an average of 10 percent a year, showing gains across all its markets. By focusing on productivity and customer value, it has overtaken all its rivals in Northern Europe and opened up export markets as far away as China.

Fundamental to the company's productivity and efficiency is its high performance communications infrastructure. Since installing SYSTIMAX PowerSUM and OptiSPEED® solutions in 1992, it has made SYSTIMAX cabling the foundation for networks at 10 of its facilities worldwide.

"A unified global operation, working in harmony to serve our customers, is at the heart of our business strategy," said Brian Malmberg Pedersen, IT Manager, HTH. "Central to this is a common communications infrastructure, optimized to suit our business, at all our offices. We believe the way to ensure our systems keep us ahead of the competition is through long term, global relationships with industry leading suppliers."

In the latest round of upgrades to its SYSTIMAX connectivity infrastructure, 10 Gb/s GigaSPEED X10D copper cabling is being installed at the company's Ølgod HQ and manufacturing site. This 50,000 m² facility houses more than 1,000 employees and already has more than 1,000 SYSTIMAX information outlets. These support applications including Voice over IP, building automation systems, CCTV and access control.

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Brian Malmberg Pedersen, IT Manager, HTH

The infrastructure upgrade they installed has GigaSPEED X10D cabling running above the ceilings and dropping down to outlets on the desks. These horizontal connections form part of a network design with two communications rooms housing SYSTIMAX 1100 series patching hardware. The cabling infrastructure also features redundant links to provide resilience in the event of cable damage.

Commenting on the relationship with HTH, Dorte Blichfeldt, Sales Director, SYSTIMAX Solutions, Denmark, said: We are working closely with HTH and as their need for high performance communication has grown, we have been able to meet that need on a global basis - delivering the best available products and services wherever they are needed.”

The new GigaSPEED X10D installation, conforming to the highest specifications of the Category 6A cabling standard, serves the site’s training center. It can fully support 10GBASE-T networking, giving 10 Gb/s data transmission over a 100m four-connector channel. In the center, it will serve systems used to train staff who work throughout HTH’s global organization.

To connect the training center to the main computer room, HTH chose high performance SYSTIMAX TeraSPEED™ singlemode fiber cabling. This can support 16 channels each operating at data speeds up to 10 Gb/s.

“We have complete confidence in this latest installation since, over the years, we’ve never had a problem with SYSTIMAX Solutions™,” said Brian Malmberg Pedersen. “We are now working with SYSTIMAX Solutions to implement a global SYSTIMAX standard within our organization, so we know we will always get a solution precisely suited to our needs, installed to the same high standard by a SYSTIMAX certified installer.”

The latest project at the Ølgod site is being completed by ConnectPartner, a certified SYSTIMAX BusinessPartner based in Odense. ConnectPartner worked closely with HTH’s IT department, which planned and managed the project. They were also in close contact with the SYSTIMAX Solutions team who work with HTH on the global standard for its cabling infrastructures.

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